# To Our Shareholders

## FINANCIAL HIGHLIGHTS

Eastern Michigan Financial Corporation earnings through the first quarter of 2019 were \$936,000 or \$0.78 per share, up nicely from the same period in 2018. Return on Average Equity (ROE) during this time increased to 10.64% compared to 7.64% in 2018 and nearly double our ROE for 2017. Return on Average Assets (ROA) increased as well, 1.04% versus 0.76% in the first quarter 2018.

# SHAREHOLDER DIVIDEND

The Board of Directors declared a first quarter 2019 dividend of \$0.17 per share, an increase of \$0.04 per share from the first quarter of 2018.

### MANAGEMENT COMMENTS

Our first quarter of 2019 was very solid. Net income was up 50% over last year at this time, driven by an increase of more than \$400,000 in net interest income. This NII increase continues the trend from the last half of of 2018 as we have continued to improve our net interest margin through higher yields and a greater asset base.

We maintain a significant amount of liquidity and we have positioned ourselves well to take advantage of the rising rate environment, particularly on the short end of the interest rate yield curve. With Fed Funds now at 2.25% to 2.50%, our overnight investment income has improved significantly from a year ago. We did see downward pressure on longer term rates with the 10 year treasury falling from above 3.00% earlier this year to closer to 2.50% at quarter end. Many times, when the yield curve flattens or becomes inverted with short term rates higher than long term rates, it is a sign of a faltering economy - yet we have not seen significant weakness overall.

Our substantial exposure to agricultural related borrowers gives us some caution as we approach the planting season. Current commodity prices for corn, wheat, and soybeans are at or below many farmers' cost of production and few, if any, of our borrowers are entering into contracts to sell their crops in the fall as they are hoping for price increases in the interim. Last spring, many of these same borrowers had already contracted at least a portion of their crop at a price that turned out to be 20% higher than the cash price available at harvest. Soybean growers were also assisted by trade mitigation payments for the previous crop year.

Our deposit balances continued to grow in early 2019 as a result of new public fund relationships. While the addition of these new relationships has affected our cost of funds, we still maintain a cost of funds of less than 0.20%.

In the first quarter of 2019, Ann Kendrick stepped down from both the Eastern Michigan Financial Corporation and Bank Board of Directors to focus on her business. Both the Board members and the employees thank Ann for her years of service.

# COMPARATIVE FINANCIAL STATEMENT

MARCH 31, 2019

We are pleased to announce the appointment of Donna Niester to the Board of Directors of Eastern Michigan Financial Corporation and Eastern Michigan Bank. Miss Niester is the President and CEO of Acheson Ventures, LLC, Trustee of the James C. Acheson Foundation, and a Certified Public Accountant. She has a long and distinguished record of service to the Port Huron community volunteering on various boards and committees.

Certainly, management is pleased with first quarter results and the continued growth in the balance sheet. Going into the remainder of the year, loan growth and the development of new business relationships will remain our focus, and we appreciate the dedication and hard work of our staff towards that end. Thank you, as always, for your support as a shareholder.

Chief Executive Officer

Eastern
Michigan

Financial
Corporation

Emonty M. Ward

# **CONSOLIDATED BALANCE SHEETS** (unaudited)

ACCETO			Mar	rch 31,			
ASSETS	ф	2019		Φ.	2018		
Cash and due from banks	\$	20,012		\$	20,416		
Securities		110,042			110,096		
Federal funds sold & other deposits		35,003			16,837		
Loans		178,087			169,692		
Allowance for loan loss		(1,483)			(1,382)		
Other assets	_	19,190	_		19,345		
TOTAL ASSETS	\$	360,851	=	\$	335,004		
LIABILITIES							
Deposits							
	¢	72.010		ď	75 575		
Non-interest bearing	\$	73,019		\$	75,575		
Interest bearing		251,339			226,045		
Total deposits		324,358			301,620		
Other liabilities	_	763	_		809		
TOTAL LIABILITIES	\$	325,121	_	\$	302,429		
SHAREHOLDERS' EQUITY							
Common stock (issued 1,202,178 shares in 2019							
and 1,183,446 shares in 2018)	\$	6,009		\$	5,917		
Surplus		2,227			2,204		
Retained earnings		28,182			25,713		
Accumulated other comprehensive income (loss)		(688)	_		(1,259)		
TOTAL SHAREHOLDERS' EQUITY	\$	35,730	_	\$	32,575		
TOTAL LIABILITIES &							
SHAREHOLDERS' EQUITY	\$	360,851	=	\$	335,004		
FINANCIAL RATIOS							
		10.64%			7.64%		
Return on Average Equity (annualized)		1.04%			0.76%		
Return on Average Assets (annualized)							
Capital to Assets		9.90%			9.72%		
Allowance for Loan Loss / Loans		0.83%			0.81%		
(Dollars in thousands except per share data)							

# **CONSOLIDATED STATEMENTS OF INCOME** (unaudited)

		Three Months Ended				
INTEREST INCOME	2019	March 31, <b>2018</b>				
Interest & fees on loans	\$ 2,120	\$ 2,069				
Interest on federal funds sold & other deposits	427	131				
Interest on investment securities	528	448				
TOTAL INTEREST INCOME	3,075	2,648				
INTEREST EXPENSE	192	97				
NET INTEREST INCOME	2,883	2,551				
PROVISION FOR LOAN LOSSES	77	176				
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	2,806	2,375				
OTHER INCOME	386	466				
OTHER OPERATING EXPENSES	2,102	2,031				
INCOME BEFORE INCOME TAXES	1,090	810				
INCOME TAX EXPENSE	154_	188				
NET INCOME	\$ 936	\$ 622				
EARNINGS PER COMMON SHARE	\$ 0.78	\$ 0.53				

(Dollars in thousands except per share data)

# **STOCK INFORMATION**

Transfer Agent and Registrar:

Computershare Shareholder Services
P.O. Box 30170

College Station, Texas 77842-3170

Stock Listing:
Symbol: EFIN
Over-The-Counter
Bulletin Board
800.368.5948

#### **Investor Relations Contact:**

Errin McMillan, Chief Financial Officer Eastern Michigan Financial Corporation 810.398.5135

# **Corporate Headquarters:**

Eastern Michigan Financial Corporation 65 N. Howard Avenue Croswell, Michigan 48422-0139 800.397.2504

	2	:019		2018
Number of shares, issued and outstanding	1,	202,178	1,	,183,446
Number of shareholders of record		296		295
Cash dividends declared, year-to-date	\$	0.17	\$	0.13
Book value, end-of-period		29.72		27.53
Market value, last trade known		25.00		23.75

#### **BOARD OF DIRECTORS**

**Earl E. DesJardins,** Chairman Retired Civil Engineer BMJ Engineers & Surveyors, Inc., Port Huron

**Timothy M. Ward,** Vice Chairman Chief Executive Officer Eastern Michigan Bank, Croswell

**Bradley D. Apsey,** Director **President** Apsey Funeral Home, Inc., Deckerville

Karen S. Flanagan, Director Farmer Sandusky

**Donna M. Niester,** Director President and Chief Executive Officer Acheson Ventures, LLC, Port Huron

William G. Oldford, Jr., Director President Eastern Michigan Bank, Croswell

Kathlene M. Partaka, Director Retired Executive Vice President, Operations Eastern Michigan Bank, Croswell

**Patricia W. Ryan,** Director Retired Partner Frohm, Kelley, Butler & Ryan, P.C., Port Huron

John C. Williams, Director Retired Superintendent Croswell Electrical and Water Departments, Croswell

# **CORPORATE OFFICERS**

Timothy M. Ward, Chief Executive Officer
William G. Oldford, Jr., President
Errin McMillan, Vice President, Chief Financial Officer

